



8/2023/GPW (25) March 30, 2023

This report is prepared for the Warsaw Stock Exchange SA within the framework of the Analytical Coverage Support Program 3.0.

Ferro

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This is an excerpt from the Polish version of DM BOŚ SA's research report.

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8/2023/GPW (25) March 30, 2023

Analyst: Sylwia Jaśkiewicz, CFA

Sector: Construction materials Fundamental rating: Hold (\rightarrow) Market relative: Underweight (\rightarrow) Price: PLN 25.5

Market Cap: US\$ 126.4 m Bloomberg code: FRO PW Av. daily turnover: US\$ 0.04 m 12M range: PLN 20.00-32.80

Free float: 100%

Recommended action

We uphold our recommendations for the Company: ST relative Underweight and LT fundamental Hold. In line with our expectations the Company's 4Q22 EBIT fell yoy and we expect 1Q23 operating performance to be weaker yoy as well.

We believe the unfavorable market conditions prevail and new housing investments continue to decline in the region which will undoubtedly affect the demand on the primary construction materials market. Moreover, the consumers' deteriorating condition hurts the secondary market and clients seem to look for cheaper goods and are not interested in novelties, which could be observed a year before. The situation on the commodities market has improved slightly witnessing a drop of raw materials prices and PLN strengthening vs US\$ last year. We expect to see a pressure on sales and profitability support.

4Q22 financial results summary

The Group's 4Q22 revenues reached PLN 209 million (down 6% yoy) and FY22 sales grew 10% yoy to PLN 915 million with the segments of batteries and accessories/ installation fittings/ heating systems contributing PLN 421/ 302/ 175 million (up 8%/ 19%/ 4% yoy). The Group's FY22 sales in Poland/ Czechia/ Slovakia/ Romania/ Hungary/ other countries increased by 6%/ 13%/ 19%/ 16%/ 32%/ 1%.

The 4Q22 EBIT margin stood at 9.2% and exceeded our expectations, as we assumed a profitability decline to 8.0% vs 9.8% in 4Q21. Ultimately, the Group's 4Q22 NI hit PLN 19 million (down 12% yoy, but still above our expectations). Nonetheless, net financial costs turned out to be materially

Guide to adjusted profits

12M EFV: PLN 28.7 (→)

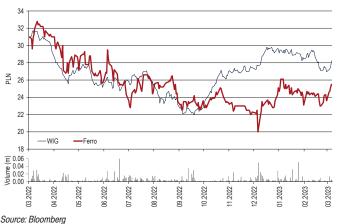
Income tax.

Key data

IFRS consolidated		2021	2022	2023E	2024E
Sales	PLN m	830.5	914.9	925.0	1036.0
EBITDA	PLN m	119.5	120.7	109.2	140.9
EBIT	PLN m	106.6	105.6	91.0	120.4
Net income	PLN m	107.8	65.4	58.8	85.8
Adj net income	PLN m	73.3	65.4	58.8	85.8
Adj EPS	PLN	3.5	3.1	2.8	4.0
Adj EPS yoy chg	%	18	-11	-10	46
Net debt	PLN m	103.7	181.6	186.8	182.5
P/E	X	5.0	8.3	9.2	6.3
Adj P/E	X	7.4	8.3	9.2	6.3
EV/EBITDA	X	5.4	6.0	6.7	5.1
EV/EBIT	X	6.1	6.8	8.0	6.0
DPS	PLN	2.20	1.51	1.52	1.38
Gross dividend yield	%	8.6	5.9	5.9	5.4
Number of shares (eop)	т	21.2	21.2	21.2	21.2

Source: Company, DM BOŚ SA estimates

Stock performance



Recent events

- 1. Release of consolidated 1H22 financial results: September 20, 2022
- 2. Release of consolidated 3Q22 financial results: November 18, 2022
- 3. Release of FY22 consolidated financial results: March 30, 2023

Upcoming events

- 1. Release of consolidated 1Q23 financial results: May 29
- 2. Release of consolidated 1H23 financial results: September 27
- 3. Release of consolidated 3Q23 financial results: November 28
- 4. Logistic center launch in Romania: 1H23

Overage Program

*US\$ 126.4 m



Fig. 1. Ferro; 4Q22 financial results

IFRS consolidated (PLN m)	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	4Q22E	yoy chg	2021	2022	yoy chg
Sales	163.3	219.3	225.9	222.0	255.7	224.2	226.0	209.0	210.0	-6%	830.5	914.9	10%
EBITDA	26.1	34.6	33.5	25.3	36.1	30.4	31.5	22.8	20.7	-10%	119.5	120.7	1%
EBITDA margin	16.0%	15.8%	14.8%	11.4%	14.1%	13.6%	13.9%	10.9%	9.8%	-	14.4%	13.2%	-
EBIT	23.8	31.1	29.9	21.8	32.2	26.6	27.6	19.3	16.8	-12%	106.6	105.6	-1%
EBIT margin	14.5%	14.2%	13.3%	9.8%	12.6%	11.8%	12.2%	9.2%	8.0%	-	12.8%	11.5%	-
Pre-tax profit	21.9	45.3	26.7	16.1	26.4	20.8	17.8	13.8	13.9	-14%	110.0	78.8	-28%
Pre-tax profit margin	13.4%	20.7%	11.8%	7.2%	10.3%	9.3%	7.9%	6.6%	6.6%	-	13.2%	8.6%	-
Net profit	17.7	57.8	21.7	10.6	21.4	18.6	13.7	11.7	10.7	11%	107.8	65.4	-39%
Net profit margin	10.9%	26.4%	9.6%	4.8%	8.3%	8.3%	6.1%	5.6%	5.1%	-	13.0%	7.2%	_

Source: Company, DM BOŚ SA estimates

higher than we forecast: PLN -6 million vs PLN -3 million on the back of higher cost of interest (debt increase and interest rates hikes; we assumed positive FX differences). In consequence, the Group's 4Q22 PBT hit PLN 14 million (down 14% yoy), in line with our forecast. The Group's NI reached c. PLN 12 million (up 11% yoy) and beat our forecast by 9% (the effective tax rate was 31% in 4Q21).

At the end of 4Q22 the Group's inventories stood at PLN 293 million (up 13% yoy) and ND totaled PLN 182 million vs PLN 104 million at 2021-end; the ND/ EBITDA ratio reached 1.7x. Operating/investing cash flows in 2022 reached PLN -4/-26 million vs PLN 58/-73 million in 2021.

Financial forecasts

We keep our financial forecasts intact.

Risk factors

- 1. Economic slowdown in Europe
- 2. Falling demand for new flats
- 3. Falling frequency of renovations
- 4. Qualified workforce shortage
- 5. Pressure on salaries
- 6. Energy/ heat price increase
- 7. Volatile raw materials prices (of copper and zinc, in particular)
- 8. Unfavorable/volatile FX rates (currency risk when PLN and CZK weaken against US\$ and EUR)
- 9. Lack of stability in the region
- 10. Temporary higher inventories
- 11. High interest rates

Catalysts

- 1. Expansion in European markets
- 2. Strengthening position on the existing markets
- 3. Launching a new logistic center in the southern Europe
- 4. New products (expanding the product offer)
- 5. Own brands repositioning
- 6. Favorable FX rates and raw materials prices
- 7. Acquisitions in attractive segments
- 8. Implementation of the adopted strategy F1R2

BASIC DEFINITIONS

A/R turnover (in days) = 365/(sales/average A/R))

Inventory turnover (in days) = 365/(COGS/average inventory))

A/P turnover (in days) = 365/(COGS/average A/P))

Current ratio = ((current assets - ST deferred assets)/current liabilities)

Quick ratio = ((current assets - ST deferred assets - inventory)/current liabilities)

Interest coverage = (pre-tax profit before extraordinary items + interest payable/interest payable)

Gross margin = gross profit on sales/sales

EBITDA margin = EBITDA/sales **EBIT** margin = EBIT/sales

Pre-tax margin = pre-tax profit/sales

Net margin = net profit/sales

ROE = net profit/average equity

ROA = (net income + interest payable)/average assets

EV = market capitalization + interest bearing debt - cash and equivalents

EPS = net profit/ no. of shares outstanding

CE = net profit + depreciation

Dividend yield (gross) = pre-tax DPS/stock market price

Cash sales = accrual sales corrected for the change in A/R

Cash operating expenses = accrual operating expenses corrected for the changes in inventories and A/P, depreciation, cash taxes and changes in the deferred taxes

DM BOS S.A. generally values the covered non bank companies via two methods: comparative method and DCF method (discounted cash flows). The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the DCF method is its independence from the current market valuation of the comparable companies. The weakness of this method is this high sensitivity to undertaken assumptions, especially those related to the residual value calculation. Please note that we also resort to other valuation techniques (e.g. NAV-, DDM- or SOTP-based), should it prove appropriate in a given case.

Banks

Net Interest Margin (NIM) = net interest income/average assets

Non interest income = fees&commissions + result on financial operations (trading gains) + FX gains Interest Spread = (interest income/average interest earning assets)/ (interest cost/average interest bearing liabilities)

Cost/Income = (general costs + depreciation)/ (profit on banking activity + other net operating income)

ROE = net profit/average equity

HOE = net pront/average equity

ROA = net income/average assets

Non performing loans (NPL) = loans in 'basket 3' category

Net provision charge = provisions created - provisions released

NPL coverrage ratio = loan loss provisions/NPL

DM BOŚ S.A. generally values the covered banks via two methods: comparative method and fundamental target fair P/E and target fair P/BV multiples method. The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the fundamental target fair P/E and target fair P/BV multiples method is its independence of the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those

related to the residual value calculation. Assumptions used in valuation can change, influencing thereby the level of the valuation. Among the most important assumptions are: GDP growth, forecasted level of inflation, changes in interest rates and currency prices, employment level and change in wages, demand on the analysed company products, raw material prices, competition, standing of the main customers and suppliers, legislation changes, etc. Changes in the environment of the analysed company are monitored by analysts involved in the preparation of the recommendation, estimated, incorporated in valuation and published in the recommendation whenever needed.

KEY TO INVESTMENT RANKINGS

This is a guide to expected price performance in absolute terms over the next 12 months:

Buy - fundamentally undervalued (upside to 12M EFV in excess of the cost of equity) + catalysts which should close the valuation gap identified;

Hold - either (i) fairly priced, or (ii) fundamentally undervalued/overvalued but lacks catalysts which could close the valuation gap;

Sell - fundamentally overvalued (12M EFV < current share price + 1-year cost of equity) + catalysts which should close the valuation gap identified.

This is a guide to expected relative price performance:

Overweight – expected to perform better than the benchmark (WIG) over the next quarter in relative terms

Neutral – expected to perform in line with the benchmark (WIG) over the next quarter in relative terms

Underweight – expected to perform worse than the benchmark (WIG) over the next quarter in relative terms

The recommendation tracker presents the performance of DM BOŚ S.A.'s recommendations. A recommendation expires on the day it is altered or on the day 12 months after its issuance, whichever comes first.

Relative performance compares the rate of return on a given recommended stock in the period of the recommendation's validity (i.e. from the date of issuance to the date of alteration or – in case of maintained recommendations – from the date of issuance to the current date) in a relation to the rate of return on the benchmark in this time period. The WIG index constitutes the benchmark. For recommendations that expire by an alteration or are maintained, the ending values used to calculate their absolute and relative performance are: the stock closing price on the day the recommendation expires/ is maintained and the closing value of the benchmark on that date. For recommendations that expire via a passage of time, the ending values used to calculate their absolute and relative performance are: the average of the stock closing prices for the day the recommendation elapses and four directly preceding sessions and the average of the benchmark's closing values for the day the recommendation expires and four directly preceding sessions.

Distribution of DM BOS's current recommendations

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	40	32	7	9	0	2
Percentage	44%	36%	8%	10%	0%	2%

Distribution of DM BOS's current market relative recommended weightings

					-	
	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	32	33	14	9	0	2
Percentage	36%	37%	16%	10%	0%	2%

Distribution of DM BOS's current recommendations for the companies which DM BOS has supplied with material investment services within the last 12 months

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	6	6	1	1	0	2
Percentage	38%	38%	6%	6%	0%	13%

Distribution of DM BOŚ's current market relative recommended weightings for the companies which DM BOŚ has supplied with material investment services within the last 12 months

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	6	3	4	1	0	2
Percentage	38%	19%	25%	6%	0%	13%

LT fundamental recommendation tracker

Analyst	Recommendation		Report date	Reiteration date	Distribution date	Expiry date	Performance	Relative performance	Price at issue/ reiteration*	EFV (12 months)	
Ferro			01.07.0010		00.07.0040	0.1.10.0010	440/	000/	40.70	1710	
Sylwia Jaśkiewicz	Hold	-	21.07.2019	-	22.07.2019	04.12.2019	11%	20%	13.70	17.10	_
Sylwia Jaśkiewicz	-	\rightarrow	-	30.07.2019	31.07.2019	-	-	-	13.50	17.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	01.09.2019	02.09.2019	-	-	-	12.05	17.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	10.09.2019	11.09.2019	-	-	-	12.10	17.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	15.09.2019	16.09.2019	-	-	-	12.65	17.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	13.10.2019	14.10.2019	-	-	-	13.40	17.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	24.10.2019	25.10.2019	-	-	-	13.00	17.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	17.11.2019	18.11.2019	-	-	-	13.00	17.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	18.11.2019	19.11.2019	-	-	-	13.00	17.10	\rightarrow
Sylwia Jaśkiewicz	Buy	↑	04.12.2019	-	05.12.2019	28.01.2020	17%	15%	15.20	17.80	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	08.12.2019	09.12.2019	-	-	-	15.00	17.80	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	09.01.2020	10.01.2020	-	-	-	16.30	17.80	\rightarrow
Sylwia Jaśkiewicz	Hold	\downarrow	28.01.2020	-	29.01.2020	22.07.2020	-4%	5%	17.80	18.50	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	04.02.2020	05.02.2020	-	-	-	17.90	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	06.02.2020	07.02.2020	-	-	-	17.50	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	03.03.2020	04.03.2020	-	-	-	15.20	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	30.03.2020	31.03.2020	-	-	-	12.25	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	22.04.2020	23.04.2020	-	-	-	14.00	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	23.04.2020	24.04.2020	-	-	_	14.00	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	19.05.2020	20.05.2020	-	-	-	13.65	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	15.06.2020	16.06.2020	-	-	-	16.60	18.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	13.07.2020	14.07.2020	_	_	-	17.90	18.50	\rightarrow
Sylwia Jaśkiewicz	Buy	Ť	22.07.2020	.5.57.2520	23.07.2020	16.04.2021	75%	51%	17.00	20.30	Ť
Sylwia Jaśkiewicz	- -	\rightarrow		01.09.2020	02.09.2020	.5.07.2021	1370	-	18.60	20.30	\rightarrow
Sylwia Jaśkiewicz	_	\rightarrow		17.09.2020	18.09.2020	-	-	-	18.90	20.30	\rightarrow
Sylwia Jaśkiewicz			-	29.09.2020	30.09.2020			-	18.70	19.90	\downarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	08.10.2020	09.10.2020	-	-	-	19.00	19.90	\rightarrow
•	-	\rightarrow				-	-	-			→
Sylwia Jaśkiewicz	-	\rightarrow		03.11.2020	04.11.2020	-	-	-	17.30	22.00	
Sylwia Jaśkiewicz	-	\rightarrow	-	08.11.2020	09.11.2020	-	-	-	17.25	22.00	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	19.11.2020	20.11.2020	-	-	-	18.40	23.40	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	26.11.2020	27.11.2020	-	-	-	20.00	23.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	06.12.2020	07.12.2020	-	-	-	24.80	25.70	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	05.01.2021	05.01.2021	-	-	-	25.50	25.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.01.2021	29.01.2021	-	-	-	26.50	25.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	09.02.2021	10.02.2021	-	-	-	25.70	30.80	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2021	01.03.2021	-	-	-	26.10	30.80	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	31.03.2021	01.04.2021	-	-	-	27.00	30.80	\rightarrow
Sylwia Jaśkiewicz	Buy	\rightarrow	16.04.2021	-	16.04.2021	14.04.2022	16%	9%	29.30	30.80	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	10.05.2021	11.05.2021	-	-	-	29.80	34.10	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	27.05.2021	28.05.2021	-	-	-	32.50	34.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	30.05.2021	31.05.2021	-	-	-	33.00	34.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	09.07.2021	09.07.2021	-	-	-	35.30	34.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	12.08.2021	13.08.2021	-	-	-	38.00	41.70	\uparrow
Sylwia Jaśkiewicz	-	\rightarrow	-	31.08.2021	31.08.2021	-	-	-	40.50	41.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	30.09.2021	01.10.2021	_	_	_	35.60	41.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	_	07.10.2021	07.10.2021	_	_	-	38.90	41.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	02.11.2021	03.11.2021	_	_	_	37.50	41.70	\rightarrow
Sylwia Jaśkiewicz	_	\rightarrow	_	04.11.2021	04.11.2021	_	_	_	37.20	41.70	\rightarrow
Sylwia Jaśkiewicz		$\stackrel{'}{\rightarrow}$		29.11.2021	30.11.2021				34.60	41.70	$\stackrel{'}{\rightarrow}$
Sylwia Jaśkiewicz		\rightarrow	_	05.12.2021	06.12.2021				33.00	39.60	\downarrow
•		\rightarrow									\rightarrow
Sylwia Jaśkiewicz	-		-	16.01.2022	17.01.2022	-	-	-	34.80 32.00	39.60	
Sylwia Jaśkiewicz	-	\rightarrow	-	01.02.2022	02.02.2022	-	-	-		39.60	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	07.02.2022	07.02.2022	-	-	-	32.50	39.60	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2022	28.02.2022	-	-	-	29.00	39.60	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	30.03.2022	31.03.2022		-	-	30.90	39.60	\rightarrow
Sylwia Jaśkiewicz	Buy	\rightarrow	14.04.2022		14.04.2022	03.10.2022	-21%	9%	31.70	39.60	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	20.04.2022	21.04.2022	-	-	-	31.30	37.10	\downarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	25.05.2022	26.05.2022	-	-	-	27.20	37.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	26.05.2022	26.05.2022	-	-	-	28.20	37.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	15.07.2022	15.07.2022	-	-	-	25.50	37.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	24.07.2022	25.07.2022	-	-	-	24.30	37.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	16.08.2022	16.08.2022	-	-	-	26.60	37.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	02.09.2022	02.09.2022	-	-	-	25.20	37.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	20.09.2022	21.09.2022	-	-	-	25.50	37.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	26.09.2022	27.09.2022	-	-	-	23.10	37.10	\rightarrow
Sylwia Jaśkiewicz	Hold	\downarrow	03.10.2022	-	04.10.2022	Not later than	9%	-14%	23.50	28.70	\downarrow
•						03.10.2023					
Sylwia Jaśkiewicz	-	\rightarrow	-	07.10.2022	07.10.2022	-	-	-	23.30	28.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.10.2022	28.10.2022	-	-	-	22.80	28.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	20.11.2022	21.11.2022	-	-	-	24.00	28.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	01.12.2022	02.12.2022	-	-	-	22.60	28.70	\rightarrow
Sylwia Jaśkiewicz	-	$\stackrel{'}{\rightarrow}$	-	04.12.2022	05.12.2022	_	_	-	23.00	28.70	$\stackrel{'}{\rightarrow}$
Sylwia Jaśkiewicz	_	$\stackrel{'}{\rightarrow}$	_	13.01.2023	13.01.2023	_	_	_	23.50	28.70	$\stackrel{'}{\rightarrow}$
Sylwia Jaśkiewicz	-	\rightarrow	-	03.02.2023	03.02.2023	-	<u>-</u>	-	25.00		\rightarrow
	-		-			-	-	-		28.70	
Sylwia Jaśkiewicz	-	\rightarrow	-	16.02.2023	17.02.2023	-	-	-	24.50	28.70	\rightarrow
Sylwia Jaśkiewicz Sylwia Jaśkiewicz	-	\rightarrow	-	10.03.2023	10.03.2023	-	-	-	24.10	28.70	\rightarrow
	_	\rightarrow	_	30.03.2023	31.03.2023	-	-	-	25.50	28.70	\rightarrow

^{*} prices at issue/reiteration are the closing prices at the report or reiteration date

Market-relative recommendation tracker

Analyst	Relative Recommendation	1	Report date	Reiteration date	Distribution date	Expiry date	Price at issue/ reiteration*	Relative performance
Ferro								
Sylwia Jaśkiewicz	Neutral	-	21.07.2019	-	22.07.2019	18.11.2019	13.70	-2%
Sylwia Jaśkiewicz	-	\rightarrow	-	30.07.2019	31.07.2019	-	13.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	01.09.2019	02.09.2019	-	12.05	-
Sylwia Jaśkiewicz	-	\rightarrow	-	10.09.2019	11.09.2019	-	12.10	-
Sylwia Jaśkiewicz	-	\rightarrow	-	15.09.2019	16.09.2019	-	12.65	-
Sylwia Jaśkiewicz	-	\rightarrow	-	13.10.2019	14.10.2019	-	13.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	24.10.2019	25.10.2019	-	13.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	17.11.2019	18.11.2019	-	13.00	-
Sylwia Jaśkiewicz	Overweight	↑	18.11.2019	-	19.11.2019	28.01.2020	13.00	41%
Sylwia Jaśkiewicz	-	\rightarrow	-	04.12.2019	05.12.2019	-	15.20	-
Sylwia Jaśkiewicz	-	\rightarrow	_	08.12.2019	09.12.2019	_	15.00	_
Sylwia Jaśkiewicz	-	\rightarrow	_	09.01.2020	10.01.2020	-	16.30	-
Sylwia Jaśkiewicz	Neutral	<u> </u>	28.01.2020	-	29.01.2020	23.04.2020	17.80	-1%
Sylwia Jaśkiewicz	-	\rightarrow	-	04.02.2020	05.02.2020	20.04.2020	17.90	
Sylwia Jaśkiewicz		$\stackrel{\checkmark}{\rightarrow}$		06.02.2020	07.02.2020		17.50	
Sylwia Jaśkiewicz	-		-	03.03.2020	04.03.2020	-	15.20	_
•	-	\rightarrow	-			-		-
Sylwia Jaśkiewicz	-	\rightarrow	-	30.03.2020	31.03.2020	-	12.25	-
Sylwia Jaśkiewicz	-	\rightarrow		22.04.2020	23.04.2020	-	14.00	-
Sylwia Jaśkiewicz	Overweight	↑	23.04.2020		24.04.2020	16.04.2021	14.00	60%
Sylwia Jaśkiewicz	-	\rightarrow	-	19.05.2020	20.05.2020	-	13.65	-
Sylwia Jaśkiewicz	-	\rightarrow	-	15.06.2020	16.06.2020	-	16.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	13.07.2020	14.07.2020	-	17.90	-
Sylwia Jaśkiewicz	-	\rightarrow	-	22.07.2020	23.07.2020	-	17.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	01.09.2020	02.09.2020	-	18.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	17.09.2020	18.09.2020	-	18.90	-
Sylwia Jaśkiewicz	-	\rightarrow	-	29.09.2020	30.09.2020	-	18.70	-
Sylwia Jaśkiewicz	-	\rightarrow	-	08.10.2020	09.10.2020	-	19.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	03.11.2020	04.11.2020	-	17.30	-
Sylwia Jaśkiewicz	-	\rightarrow	_	08.11.2020	09.11.2020	-	17.25	-
Sylwia Jaśkiewicz	-	\rightarrow	_	19.11.2020	20.11.2020	-	18.40	-
Sylwia Jaśkiewicz	-	\rightarrow	_	26.11.2020	27.11.2020	_	20.00	_
Sylwia Jaśkiewicz	_	\rightarrow	_	06.12.2020	07.12.2020	_	24.80	_
Sylwia Jaśkiewicz		\rightarrow		05.01.2021	05.01.2021		25.50	
Sylwia Jaśkiewicz	-		-	28.01.2021	29.01.2021	-	26.50	_
•	-	\rightarrow	-			-		-
Sylwia Jaśkiewicz	-	\rightarrow	-	09.02.2021	10.02.2021	-	25.70	-
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2021	01.03.2021	-	26.10	-
Sylwia Jaśkiewicz	-	\rightarrow	- -	31.03.2021	01.04.2021		27.00	-
Sylwia Jaśkiewicz	Overweight	\rightarrow	16.04.2021		16.04.2021	05.12.2021	29.30	7%
Sylwia Jaśkiewicz	-	\rightarrow	-	10.05.2021	11.05.2021	-	29.80	-
Sylwia Jaśkiewicz	-	\rightarrow	-	27.05.2021	28.05.2021	-	32.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	30.05.2021	31.05.2021	-	33.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	09.07.2021	09.07.2021	-	35.30	-
Sylwia Jaśkiewicz	-	\rightarrow	-	12.08.2021	13.08.2021	-	38.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	31.08.2021	31.08.2021	-	40.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	30.09.2021	01.10.2021	-	35.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	07.10.2021	07.10.2021	-	38.90	-
Sylwia Jaśkiewicz	-	\rightarrow	_	02.11.2021	03.11.2021	_	37.50	_
Sylwia Jaśkiewicz	-	\rightarrow	_	04.11.2021	04.11.2021	_	37.20	_
Sylwia Jaśkiewicz	_	\rightarrow	_	29.11.2021	30.11.2021	_	34.60	_
Sylwia Jaśkiewicz	Neutral	Ú.	05.12.2021	20.11.2021	06.12.2021	03.10.2022	33.00	11%
Sylwia Jaśkiewicz	iveuttai	\rightarrow	00.12.2021	16.01.2022	17.01.2022	00.10.2022	34.80	1170
Sylwia Jaśkiewicz	-	\rightarrow	-	01.02.2022	02.02.2022	-	32.00	_
Sylwia Jaśkiewicz	-	\rightarrow	-	07.02.2022	07.02.2022	-	32.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2022	28.02.2022	-	29.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	30.03.2022	31.03.2022	-	30.90	-
Sylwia Jaśkiewicz	-	\rightarrow	-	14.04.2022	14.04.2022	-	31.70	-
Sylwia Jaśkiewicz	-	\rightarrow	-	20.04.2022	21.04.2022	-	31.30	-
Sylwia Jaśkiewicz	-	\rightarrow	-	25.05.2022	26.05.2022	-	27.20	-
Sylwia Jaśkiewicz	-	\rightarrow	-	26.05.2022	26.05.2022	-	28.20	-
Sylwia Jaśkiewicz	-	\rightarrow	-	15.07.2022	15.07.2022	-	25.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	24.07.2022	25.07.2022	-	24.30	-
Sylwia Jaśkiewicz	-	\rightarrow	-	16.08.2022	16.08.2022	-	26.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	02.09.2022	02.09.2022	-	25.20	-
Sylwia Jaśkiewicz	-	\rightarrow	-	20.09.2022	21.09.2022	-	25.50	-
Sylwia Jaśkiewicz	-	\rightarrow	_	26.09.2022	27.09.2022	_	23.10	_
Sylwia Jaśkiewicz	Underweight	\rightarrow	03.10.2022	-	04.10.2022	20.11.2022	23.50	-14%
Sylwia Jaśkiewicz	-	$\stackrel{'}{ ightarrow}$	-	07.10.2022	07.10.2022		23.30	. + / 0
Sylwia Jaśkiewicz	-	$\stackrel{'}{ ightarrow}$	-	28.10.2022	28.10.2022	_	22.80	_
Sylwia Jaśkiewicz Sylwia Jaśkiewicz	Neutral	→	20.11.2022	20.10.2022	21.11.2022	16.02.2023	24.00	-8%
•	INCUIR		۷۷.۱۱.۷۷۷۷	01.10.0000		10.02.2023		-8%
Sylwia Jaśkiewicz	-	\rightarrow	-	01.12.2022	02.12.2022	-	22.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	04.12.2022	05.12.2022	-	23.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	13.01.2023	13.01.2023	-	23.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	03.02.2023	03.02.2023	-	25.00	-
Sylwia Jaśkiewicz	Underweight	\downarrow	16.02.2023	-	17.02.2023	Not later than 16.02.2024	24.50	8%
Sylwia Jaśkiewicz	-	\rightarrow	-	10.03.2023	10.03.2023	-	24.10	-
		\rightarrow		30.03.2023	31.03.2023		25.50	

^{*} prices at issue/reiteration are the closing prices at the report or reiteration date

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The production of the report was completed on March 31, 2023 at 8.30 a.m. The report was distributed on March 31, 2023 at 8.40 a.m.

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