



43/2023/GPW (99) October 29, 2023

This report is prepared for the Warsaw Stock Exchange SA within the framework of the Analytical Coverage Support Program 4.0.

Voxel

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This is an excerpt from the Poush version of DM 803 SAS

Voxel

Stock performance



Recommended action

We keep our recommendations: LT fundamental Buy and ST relative Overweight intact while our 12M EFV goes up by 11% from PLN 66.3 to PLN 73.9 per share.

We expect very good 3Q23 financial results, mainly due to materially higher volumes and higher prices of diagnostic services than a year ago with a lower loss at Vito-Med expected and slight improvement at Alteris. Medical services pricing increase (effective from July 1, by 4-5%) was beneficial for the Group. We would like to stress that 3Q22 was very good for Voxel due to medical services pricing increase without any material pay rises (which followed in 4Q22).

We updated our financial assumptions raising FY23 EBIT forecast by 14% (up 42% yoy).

3Q23 financial results preview

In 2Q23 and 3Q23 Voxel performed 87,000 and 88,000 diagnostic tests (up 20% and 16% yoy), respectively; in 3Q23 we expect the volume of diagnostic tests to reach 88,000 (up 15% yoy) and assume the high demand for MRI, CT, PET, and

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Analyst: Sylwia Jaśkiewicz, CFA

Sector: Health care & biotechnology Fundamental rating: Buy (→) Market relative: Overweight (→) Price: PLN 53.00 12M EFV: PLN 73.9 (↑) Market Cap: US\$ 131.9 m Bloomberg code: VOX PW Av. daily turnover: US\$ 0.06 m 12M range: PLN 33.10-58.60

Free float: 51%

Guide to adjusted profits

Results adjusted for (i) write-offs for CardioCube/ Vito-Med/ fixed assets and inventories (PLN 1/1/4 million), discount costs and valuation of loans and receivables (PLN 3 million) in 2021, (ii) costs of liquidation of fixed assets, including the closedown of laboratories testing for SARS-CoV-2 and Scanix facilities (PLN 3 million) and write-offs for inventories and fixed assets (PLN 5 million) in 2022, and (iii) write-offs for inventories (PLN 5 million) for 2023E.

Key data

Ney uata					
IFRS consolidated		2022	2023E	2024E	2025E
Sales	PLN m	414.8	425.6	489.3	510.2
EBITDA	PLN m	106.3	136.0	150.6	157.0
Adj EBITDA	PLN m	114.0	140.7	150.6	157.0
EBIT	PLN m	68.2	96.7	107.8	112.3
Adj EBIT	PLN m	76.0	101.4	107.8	112.3
Net income	PLN m	44.4	66.2	79.5	85.8
Adj net income	PLN m	53.4	70.9	79.5	85.8
EPS	PLN	4.23	6.31	7.57	8.17
EPS yoy chg	%	-37	49	20	8
Adj EPS	PLN	5.09	6.76	7.57	8.17
Adj EPS yoy chg	%	-33	33	12	8
Net debt	PLN m	105.3	83.6	70.1	44.0
P/E	X	12.5	8.4	7.0	6.5
Adj P/E	X	10.4	7.8	7.0	6.5
P/CE	Χ	6.7	5.3	4.6	4.3
Adj P/CE	X	6.1	5.0	4.6	4.3
EV/EBITDA	X	6.2	4.7	4.2	3.8
Adj EV/EBITDA	X	5.8	4.6	4.2	3.8
EV/EBIT	X	9.7	6.6	5.8	5.3
Adj EV/EBIT	X	8.7	6.3	5.8	5.3
DPS	PLN	3.00	2.17	3.15	3.79
Gross dividend yield	%	5.7	4.1	6.0	7.1
Number of shares (eop)	т	10.5	10.5	10.5	10.5

Source: Company, DM BOŚ SA estimates

Recent events

- 1. Release of consolidated FY22 financial results: March 28
- 2. Release of consolidated 1Q23 financial results: May 24
- 3. Release of consolidated 1H23 financial results: August 23

Upcoming events

1. Release of consolidated 3Q23 financial results: November 22

SPECT scans to continue (we forecast MRI/ CT/ PET/ SPECT scans to reach 52,000/ 29,000/ 4,000/ 4,000 scans, up 20%/ 8%/ 5%/ 12% yoy). We also forecast 15,000 scans performed at Rezonans Powiśle and Scanix and 130 procedures at Exira (slightly up qoq due to seasonality).

Overage Program

LIS\$ 131.9 m



Fig. 1. Voxel; 3Q23 financial results preview

IFRS consolidated								yoy			yoy	Realis	ation of t	he FY fig	ures in:
(PLN m)	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23E	chg	1-3Q22	1-3Q23E	chg	3Q22	3Q23E	1-3Q22	1-3Q23E
Sales	99.9	76.1	98.6	140.1	96.8	100.9	111.6	13%	274.7	309.3	13%	24%	26%	66%	73%
EBITDA	26.9	17.7	32.9	28.7	28.4	34.4	35.8	9%	77.5	98.7	27%	31%	26%	73%	73%
EBITDA margin	26.9%	23.2%	33.4%	20.5%	29.4%	34.1%	32.1%	-	28.2%	31.9%	-	-	-	-	-
Adj EBITDA	26.9	19.0	34.0	34.1	33.3	34.2	35.8	5%	79.9	103.4	29%	30%	25%	70%	73%
Adj EBITDA margin	26.9%	25.0%	34.5%	24.4%	34.4%	33.9%	32.1%	-	29.1%	33.4%	-	-	-	-	-
EBIT	17.1	8.2	23.5	19.4	18.9	24.7	25.9	10%	48.8	69.5	42%	34%	27%	72%	72%
EBIT margin	17.1%	10.8%	23.8%	13.8%	19.5%	24.4%	23.2%	-	17.8%	22.5%	-	_	-	-	-
Adj EBIT	17.1	9.5	24.5	24.8	23.8	24.5	25.9	6%	51.2	74.2	45%	32%	26%	67%	73%
Adj EBIT margin	17.1%	12.5%	24.9%	17.7%	24.6%	24.3%	23.2%	-	18.6%	24.0%	-	-	-	-	-
Pre-tax profit	14.6	5.9	20.2	16.2	15.9	22.2	23.8	18%	40.8	61.9	52%	36%	27%	72%	71%
Pre-tax profit margin	14.7%	7.7%	20.5%	11.5%	16.4%	22.0%	21.4%	-	14.8%	20.0%	-	-	-	-	-
Net profit	11.5	4.6	16.1	12.2	11.6	17.0	18.3	14%	32.2	47.0	46%	36%	28%	72%	71%
Net profit margin	11.5%	6.0%	16.3%	8.7%	12.0%	16.9%	16.4%	-	11.7%	15.2%	-	-	-	-	-
Adj net profit	11.5	6.2	17.5	17.9	16.5	16.8	18.3	5%	35.2	51.7	47%	33%	26%	66%	73%
Adj net profit margin	11.5%	8.1%	17.8%	12.8%	17.1%	16.7%	16.4%	-	12.8%	16.7%	-	-	-	-	

Source: Company, DM BOŚ SA estimates

We estimate Voxel's non-consolidated 3Q23 revenues at PLN 75 million (up 22% yoy). We forecast 3Q23 revenues at RP/ Scanix/ Exira/ Vito-Med/ Alteris at PLN 3/ 7/ 3/ 10/ 30 million vs PLN 3/ 8/ 3/ 8/ 26 million in 3Q22. The Group's consolidated revenues should hit PLN 112 million (up 13% yoy) in the discussed quarter.

We forecast the Group's EBIT at PLN 26 million (up 10% yoy). We do not assume any one-off events in 3Q23 (last year in 3Q22 the Group incurred costs of a closedown of 2 laboratories in Scanix; PLN -1 million on the operating level).

According to our estimates, net financial costs should be lower yoy and reach PLN 2 million, attributed mainly to the partial repayment of bonds. We assume higher effective tax rate than a year ago (flat qoq) and forecast the Group's NI at PLN 18 million (up 14% yoy) in the discussed quarter.

Vito-Med hospital may generate further losses which we assume at PLN -1.5 million which implies a yoy fall, but a growth in the quarterly perspective.

Financial forecasts

At the end of 3Q23 the Group had 69 diagnostic and therapeutic devices, including 31/17/7 MRI/CT/PET-CT scanners, 4 SPECT scanners, 1 laboratory for fusion biopsy procedure, 9 X-ray and ultrasound laboratories.

This year the Group expects a higher volume of diagnostic services to be performed (even exceeding 385,000 procedures (doubling 2H22 outcome) vs 373,000 key diagnostic tests performed in 2022 (Voxel, RP, Scanix)). We expect this year's volumes at c. 420,000 tests. In July a new MRI laboratory in Sędziszów (contract with NFZ) was launched. In 1H23 7/2 contracts regarding MRI, CT, PET, and SPECT/ PET and SPECT scans were renewed for 10/5 years with the NFZ branch for Podkarpackie/ Małopolskie voivodship.

The profitability is supported by higher pricing of medical procedures, more efficient utilization of existing laboratories, and faster results description. We forecast the Company's EBIT and EBITDA to reach PLN 97 million and PLN 136 million, respectively, in 2023 which means a 14% and 10% respective upgrade vs our previous expectations. We increase our financial forecasts for the following years as well.

Voxel has been restructuring the hospital business in order to increase its revenues while keeping the current level of employment and existing equipment base intact. The hospital disposal or even more radical restructuring is likely, we believe. It seems that the hospital does not benefit materially from the medical procedure price rises while the salaries costs have been increasing. We expect Vito-Med's revenues and EBIT to reach PLN 38 million and PLN -7 million, respectively, in 2023 vs PLN 56 million and PLN -12 million in 2022.



Alteris's *backlog* for this year is estimated at PLN 70 million; we believe it may be raised and actually our FY23 revenues forecast rests at PLN 90 million (PLN 100 million expected earlier).

The Group carries out investments in an MRI laboratory in Będzin and works are pending on several new devices. It also plans the equipment replacement and modernizations in several facilities as well as it looks at potential takeover targets and considers rational to purchase the properties where it operates (potentially higher flexibility). From the short-term perspective modernizations in the

existing facilities are more profitable than purchases of new devices (their utilization increases gradually).

Valuation

Our 12M EFV for Voxel constituting a 50%–50% mix of the DCF FCFF method and peer-relative valuation, rises 11% to PLN 73.9 (previously PLN 66.3) per share, mainly under the impact of financial forecasts raised, while the risk free rate grew from 5.4% to 5.8%. We also update the peer comparison multiples. The DCF FCF/ peer relative valuation implies PLN 70 (previously 62.0)/ PLN 77 (previously 71) per share (we still include a 20% discount vs peers).

Risk factors

- Lower public spending on health care (high exposure to NFZ)
- 2. Medical services pricing increase too low (hospital)
- 3. Change in the State's policy regarding private medical contractors
- 4. Changes in the Company's contracts with NFZ
- 5. Changes in legislation regarding the funding of hospitals/ treatments
- 6. The decline in the society's affluence (FFS and commercial clients contribute up to 20% of Voxel's revenues)
- 7. New innovative methods of cancer diagnostics/ treatment
- 8. Medical errors reputation risk
- 9. Low and deteriorating availability of radiologists
- Loss/low labor supply
- 11. Salary pressure (in particular of medical and IT staff)
- 12. Overblown investments
- 13. Lagging behind the technological progress in diagnostics

Catalysts

- 1. Aging society
- 2. The number of diagnostic imaging treatments below the standards in developed countries
- 3. Medical services pricing increase
- 4. Development of the market of private medical services
- 5. Improvement of the treatment mix (towards more advanced)
- 6. New medical services offered
- 7. Development of the segment of pharmaceutical research (clinical trials)
- 8. Organic growth, new centers (high barriers to entry)
- 9. Acquisitions economies of scale
- 10. Consolidation of the sector; potential acquisition target
- 11. Al development and new algorithms for test descriptions
- 12. IT software development for cloud diagnostics

BASIC DEFINITIONS

A/R turnover (in days) = 365/(sales/average A/R))

Inventory turnover (in days) = 365/(COGS/average inventory))

A/P turnover (in days) = 365/(COGS/average A/P))

Current ratio = ((current assets - ST deferred assets)/current liabilities)

Quick ratio = ((current assets - ST deferred assets - inventory)/current liabilities)

Interest coverage = (pre-tax profit before extraordinary items + interest payable/interest payable)

Gross margin = gross profit on sales/sales

EBITDA margin = EBITDA/sales

EBIT margin = EBIT/sales Pre-tax margin = pre-tax profit/sales

Net margin = net profit/sales

ROE = net profit/average equity

ROA = (net income + interest payable)/average assets

EV = market capitalization + interest bearing debt - cash and equivalents

EPS = net profit/ no. of shares outstanding

CE = net profit + depreciation

Dividend yield (gross) = pre-tax DPS/stock market price

Cash sales = accrual sales corrected for the change in A/R

Cash operating expenses = accrual operating expenses corrected for the changes in inventories and A/P, depreciation, cash taxes and changes in the deferred taxes

DM BOŚ S.A. generally values the covered non bank companies via two methods: comparative method and DCF method (discounted cash flows). The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the DCF method is its independence from the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those related to the residual value calculation. Please note that we also resort to other valuation techniques (e.g. NAV-, DDM- or SOTP-based), should it prove appropriate in a given case

Banks

Net Interest Margin (NIM) = net interest income/average assets

Non interest income = fees&commissions + result on financial operations (trading gains) + FX gains Interest Spread = (interest income/average interest earning assets)/ (interest cost/average interest bearing liabilities)

Cost/Income = (general costs + depreciation)/ (profit on banking activity + other net operating income) ROE = net profit/average equity

ROA = net income/average assets

Non performing loans (NPL) = loans in 'basket 3' category

Net provision charge = provisions created - provisions released

NPL coverrage ratio = loan loss provisions/NPL

DM BOŚ S.A. generally values the covered banks via two methods: comparative method and fundamental target fair P/E and target fair P/BV multiples method. The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the fundamental target fair P/E and target fair P/BV multiples method is its independence of the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those

related to the residual value calculation. Assumptions used in valuation can change, influencing thereby the level of the valuation. Among the most important assumptions are: GDP growth, forecasted level of inflation, changes in interest rates and currency prices, employment level and change in wages, demand on the analysed company products, raw material prices, competition, standing of the main customers and suppliers, legislation changes, etc. Changes in the environment of the analysed company are monitored by analysts involved in the preparation of the recommendation, estimated, incorporated in valuation and published in the recommendation whenever needed.

KEY TO INVESTMENT RANKINGS

This is a guide to expected price performance in absolute terms over the next 12 months:

Buy - fundamentally undervalued (upside to 12M EFV in excess of the cost of equity) + catalysts which should close the valuation gap identified;

Hold - either (i) fairly priced, or (ii) fundamentally undervalued/overvalued but lacks catalysts which could close the valuation gap;

Sell - fundamentally overvalued (12M EFV < current share price + 1-year cost of equity) + catalysts which should close the valuation gap identified.

This is a guide to expected relative price performance:

Overweight - expected to perform better than the benchmark (WIG) over the next quarter in relative terms Neutral - expected to perform in line with the benchmark (WIG) over the next quarter in relative terms Underweight - expected to perform worse than the benchmark (WIG) over the next quarter in relative terms

The recommendation tracker presents the performance of DM BOŚ S.A.'s recommendations. A recommendation expires on the day it is altered or on the day 12 months after its issuance, whichever comes first. Relative performance compares the rate of return on a given recommended stock in the period of the recommendation's validity (i.e. from the date of issuance to the date of alteration or – in case of maintained recommendations – from the date of issuance to the current date) in a relation to the rate of return on the benchmark in this time period. The WIG index constitutes the benchmark. For recommendations that expire by an alteration or are maintained, the ending values used to calculate their absolute and relative performance are: the stock closing price on the day the recommendation expires/ is maintained and the closing value of the benchmark on that date. For recommendations that expire via a passage of time, the ending values used to calculate their absolute and relative performance are: the average of the stock closing prices for the day the recommendation elapses and four directly preceding sessions and the average of the benchmark's closing values for the day the recommendation expires and four directly preceding sessions.

Distribution of DM BOS's current recommendations

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	38	32	9	9	0	4
Percentage	41%	35%	10%	10%	0%	4%

Distribution of DM BOS's current market relative recommended weightings

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	32	34	13	9	0	4
Percentage	35%	37%	14%	10%	0%	4%

Distribution of DM BOŚ's current recommendations for the companies which DM BOŚ has supplied with material investment services within the last 12 months

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	5	7	1	1	0	3
Percentage	29%	41%	6%	6%	0%	18%

Distribution of DM BOS's current market relative recommended weightings for the companies which DM BOS has supplied with material investment services within the last 12 months

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	7	3	3	1	0	3
Percentage	41%	18%	18%	6%	0%	18%

LT fundamental recommendation tracker

Analyst	Recommendation		Report date	Reiteration date	Distribution date	Expiry date	Performance	Relative	Price at issue/	EFV	
Voxel			.,			. ,		performance	reiteration*	(12 months)	
Sylwia Jaśkiewicz	Buy	_	21.07.2019	-	22.07.2019	25.06.2020	10%	32%	28.00	35.10	_
Sylwia Jaśkiewicz	,	\rightarrow	-	30.07.2019	31.07.2019		-		29.60	35.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	18.08.2019	19.08.2019	_	_	_	29.50	34.10	↓
Sylwia Jaśkiewicz	-	\rightarrow	_	21.08.2019	22.08.2019	_	_	_	30.20	34.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	01.09.2019	02.09.2019	_	_	_	30.90	34.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	10.09.2019	11.09.2019	_	_	_	32.00	35.70	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	13.10.2019	14.10.2019	_	_	_	31.50	35.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	_	24.10.2019	25.10.2019	_	_	_	31.00	35.70	\rightarrow
Sylwia Jaśkiewicz	-	$\stackrel{\checkmark}{ o}$	_	17.11.2019	18.11.2019	_	_	_	32.50	35.70	\rightarrow
Sylwia Jaśkiewicz	_	$\stackrel{'}{\rightarrow}$	_	25.11.2019	26.11.2019	_	_	_	34.00	35.70	\rightarrow
Sylwia Jaśkiewicz		\rightarrow	_	04.12.2019	05.12.2019				32.40	38.40	Ť
Sylwia Jaśkiewicz	_	\rightarrow	_	08.12.2019	09.12.2019	_	_	_	31.50	38.40	\rightarrow
Sylwia Jaśkiewicz		\rightarrow		09.01.2020	10.01.2020				32.70	38.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	02.02.2020	03.02.2020	-		-	31.20	39.50	↑
Sylwia Jaśkiewicz Sylwia Jaśkiewicz	-		-	04.02.2020	05.02.2020	-	-	-	32.20	39.50	
•	-	\rightarrow	-			-	-	-			\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	06.02.2020	07.02.2020	-	-	-	32.30	39.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow		03.03.2020	04.03.2020	-	-	-	31.00	39.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	30.03.2020	31.03.2020	-	-	-	26.50	39.50	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	14.04.2020	15.04.2020	-	-	-	27.00	34.00	\downarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	22.04.2020	23.04.2020	-	-	-	28.10	34.00	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	19.05.2020	20.05.2020	-	-	-	27.30	34.00	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow		15.06.2020	16.06.2020	-			28.60	34.00	\rightarrow
Sylwia Jaśkiewicz	Hold	\downarrow	25.06.2020	-	26.06.2020	29.07.2020	29%	26%	29.80	34.00	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	13.07.2020	14.07.2020	-	-	-	30.60	34.00	\rightarrow
Sylwia Jaśkiewicz	Buy	↑	29.07.2020	-	30.07.2020	09.07.2021	23%	-5%	38.50	43.00	1
Sylwia Jaśkiewicz	-	\rightarrow	-	23.08.2020	24.08.2020	-	-	-	44.80	50.40	1
Sylwia Jaśkiewicz	-	\rightarrow	-	01.09.2020	02.09.2020	-	-	-	39.50	50.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	08.10.2020	09.10.2020	-	-	-	43.40	50.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	08.11.2020	09.11.2020	-	-	-	44.70	50.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	11.11.2020	12.11.2020	-	-	-	42.40	52.30	1
Sylwia Jaśkiewicz	-	\rightarrow	-	22.11.2020	23.11.2020	-	-	-	44.40	52.30	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	06.12.2020	07.12.2020	-	-	-	40.80	54.70	↑
Sylwia Jaśkiewicz	-	\rightarrow	-	05.01.2021	05.01.2021	-	-	-	41.30	54.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.01.2021	29.01.2021	-	-	-	45.10	54.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2021	01.03.2021	_	_	_	44.50	54.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	03.03.2021	04.03.2021	_	_	_	45.20	54.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	_	30.03.2021	31.03.2021	_	_	_	44.90	54.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	_	16.04.2021	16.04.2021	_	_	_	45.70	54.70	\rightarrow
Sylwia Jaśkiewicz	_	$\stackrel{\checkmark}{ o}$	_	20.05.2021	21.05.2021	_	_	_	44.50	54.70	\rightarrow
Sylwia Jaśkiewicz		$\stackrel{'}{\rightarrow}$	_	24.05.2021	25.05.2021				46.50	54.70	\rightarrow
Sylwia Jaśkiewicz		\rightarrow	_	30.05.2021	31.05.2021				44.80	54.70	\rightarrow
Sylwia Jaśkiewicz	Buy	\rightarrow	09.07.2021	00.03.2021	09.07.2021	22.05.2022	-14%	3%	47.20	54.70	\rightarrow
Sylwia Jaśkiewicz	Duy	\rightarrow	03.07.2021	01.08.2021	02.08.2021	22.03.2022	-14/0	370	47.90	52.70	\downarrow
Sylwia Jaśkiewicz	-		-			-	-	-			†
•	-	\rightarrow	-	08.08.2021	09.08.2021	-	-	-	50.40	63.10	
Sylwia Jaśkiewicz Sylwia Jaśkiewicz	-	\rightarrow	-	23.08.2021	24.08.2021	-	-	-	53.80	63.10	\rightarrow
,	-	\rightarrow	-	31.08.2021	31.08.2021	-	-	-	52.00	63.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow		07.10.2021	07.10.2021	-	-	-	48.90	63.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	04.11.2021	04.11.2021	-	-	-	52.80	63.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	09.11.2021	10.11.2021	-	-	-	52.20	63.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	25.11.2021	26.11.2021	-	-	-	49.90	63.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	05.12.2021	06.12.2021	-	-	-	48.70	63.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	16.01.2022	17.01.2022	-	-	-	44.20	63.10	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	01.02.2022	02.02.2022	-	-	-	44.80	60.20	\downarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	07.02.2022	07.02.2022	-	-	-	44.70	60.20	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2022	28.02.2022	-	-	-	41.00	60.20	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	11.04.2022	12.04.2022	-	-	-	42.70	60.20	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	14.04.2022	14.04.2022	-	-	-	41.70	60.20	\rightarrow
Sylwia Jaśkiewicz	Hold	\downarrow	22.05.2022	-	23.05.2022	03.11.2022	-1%	8%	38.40	49.40	\downarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	26.05.2022	27.05.2022	-	-	-	38.50	49.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.06.2022	29.06.2022	-	-	-	37.90	46.40	\downarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	15.07.2022	15.07.2022	-	-	-	37.60	46.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	27.07.2022	28.07.2022	-	-	-	34.00	46.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	16.08.2022	16.08.2022	-	-	-	36.50	46.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	24.08.2022	25.08.2022	-	-	-	35.80	46.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	02.09.2022	02.09.2022	-	-	-	34.40	46.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	07.10.2022	07.10.2022	-	-	-	34.60	46.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.10.2022	28.10.2022	-	_	-	34.20	46.40	\rightarrow
Sylwia Jaśkiewicz	Buy	Ť	03.11.2022	-	04.11.2022	09.03.2023	30%	9%	34.90	46.40	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow		24.11.2022	25.11.2022	-0.00.2020	-	-	36.60	46.40	\rightarrow
Sylwia Jaśkiewicz	_	\rightarrow	-	01.12.2022	02.12.2022	-	_	-	39.60	47.70	↑
Sylwia Jaśkiewicz	_	\rightarrow \rightarrow	-	04.12.2022	05.12.2022	-		-	40.40	47.70	\rightarrow
Sylwia Jaśkiewicz Sylwia Jaśkiewicz	-	\rightarrow \rightarrow	-	13.01.2023	13.01.2023	-	-	-	42.50	47.70	\rightarrow
•	_		-	03.02.2023	03.02.2023	-	-	-	42.50 43.20		
Sylwia Jaśkiewicz	- Llaid	$\stackrel{ ightarrow}{\downarrow}$	00.00.0000	03.02.2023		10.05.0000	- 00/	70/		47.70	\rightarrow
Sylwia Jaśkiewicz	Hold		09.03.2023	10.00.0000	10.03.2023	10.05.2023	-3%	-7%	45.20	47.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	10.03.2023	10.03.2023	-	-	-	44.80	47.70	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	28.03.2023	29.03.2023	-	-	-	41.70	47.70	\rightarrow
Sylwia Jaśkiewicz	_	\rightarrow	-	13.04.2023	13.04.2023	-	-	-	43.00	47.70	\rightarrow
Sylwia Jaśkiewicz	Buy	↑	10.05.2023	-	11.05.2023	Not later than	25%	13%	44.00	59.20	1
Pulsula Jašličeniće				04.05.005	05.05.0000	10.05.2024			/7.00	50.0-	
Sylwia Jaśkiewicz	-	\rightarrow	-	24.05.2023	25.05.2023	-	-	-	47.00	59.20	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	29.05.2023	29.05.2023	-	-	-	47.10	59.20	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	29.05.2023	29.05.2023	-	-	-	47.10	59.20	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	14.07.2023	14.07.2023	-	-	-	51.60	59.20	\rightarrow
Sylwia Jaśkiewicz	_	\rightarrow	-	02.08.2023	03.08.2023	-	-	-	53.60	66.30	↑

LT fundamental recommendation tracker (continued)

Analyst	Recommendation		Report date	Reiteration date	Distribution date	Expiry date	Performance	Relative performance	Price at issue/ reiteration*	EFV (12 months)	
0.1.1.41				00.00.000	0.1.00.0000			periormance		<u> </u>	
Sylwia Jaśkiewicz	-	\rightarrow	-	23.08.2023	24.08.2023	-	-	-	56.20	66.30	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	31.08.2023	31.08.2023	-	-	-	58.00	66.30	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	27.09.2023	28.09.2023	-	-	-	54.63	66.30	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	12.10.2023	12.10.2023	-	-	-	52.80	66.30	\rightarrow
Sylwia Jaśkiewicz	-	\rightarrow	-	29.10.2023	30.10.2023	-	-	-	53.00	73.90	<u> </u>

 $^{^{\}star}$ prices at issue/reiteration are the closing prices at the report or reiteration date

Analyst	Relative Recommendation	1	Report date	Reiteration date	Distribution date	Expiry date	Price at issue/ reiteration*	Relative performance
Voxel								
Sylwia Jaśkiewicz	Overweight	_	21.07.2019	-	22.07.2019	25.06.2020	28.00	32%
Sylwia Jaśkiewicz	-	\rightarrow	-	30.07.2019	31.07.2019	-	29.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	18.08.2019	19.08.2019	-	29.50	-
Sylwia Jaśkiewicz	-	\rightarrow	_	21.08.2019	22.08.2019	_	30.20	
Sylwia Jaśkiewicz	-	\rightarrow	-	01.09.2019	02.09.2019	_	30.90	_
Sylwia Jaśkiewicz	_	$\stackrel{'}{ ightarrow}$	_	10.09.2019	11.09.2019	_	32.00	_
Sylwia Jaśkiewicz		\rightarrow		13.10.2019	14.10.2019		31.50	
Sylwia Jaśkiewicz	-		-	24.10.2019	25.10.2019	-	31.00	-
	-	\rightarrow	-			-		-
Sylwia Jaśkiewicz	-	\rightarrow	-	17.11.2019	18.11.2019	-	32.50	
Sylwia Jaśkiewicz	-	\rightarrow	-	25.11.2019	26.11.2019	-	34.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	04.12.2019	05.12.2019	-	32.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	08.12.2019	09.12.2019	-	31.50	-
Sylwia Jaśkiewicz	-	\rightarrow	•	09.01.2020	10.01.2020	-	32.70	-
Sylwia Jaśkiewicz	-	\rightarrow	-	02.02.2020	03.02.2020	-	31.20	-
Sylwia Jaśkiewicz	-	\rightarrow	-	04.02.2020	05.02.2020	-	32.20	-
Sylwia Jaśkiewicz	-	\rightarrow	-	06.02.2020	07.02.2020	-	32.30	-
Sylwia Jaśkiewicz	-	\rightarrow	-	03.03.2020	04.03.2020	-	31.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	30.03.2020	31.03.2020	-	26.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	14.04.2020	15.04.2020	-	27.00	-
Sylwia Jaśkiewicz		\rightarrow		22.04.2020	23.04.2020		28.10	
Sylwia Jaśkiewicz		\rightarrow	-	19.05.2020	20.05.2020		27.30	
Sylwia Jaśkiewicz	_	\rightarrow	_	15.06.2020	16.06.2020	_	28.60	_
Sylwia Jaśkiewicz	Neutral	ĺ	25.06.2020	13.00.2020	26.06.2020	29.07.2020	29.80	26%
Sylwia Jaśkiewicz	-	$\stackrel{\bullet}{\to}$	20.00.2020	13.07.2020	14.07.2020	20.07.2020	30.60	2070
•	Overweight	$\overrightarrow{\uparrow}$	20.07.0000	10.07.2020		00.07.0001		E0/
Sylwia Jaśkiewicz	Overweight		29.07.2020	22.00.0000	30.07.2020	09.07.2021	38.50	-5%
Sylwia Jaśkiewicz	-	\rightarrow	-	23.08.2020	24.08.2020	-	44.80	-
Sylwia Jaśkiewicz	-	\rightarrow	-	01.09.2020	02.09.2020	-	39.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	08.10.2020	09.10.2020	-	43.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	08.11.2020	09.11.2020	-	44.70	-
Sylwia Jaśkiewicz	-	\rightarrow	-	11.11.2020	12.11.2020	-	42.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	22.11.2020	23.11.2020	-	44.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	06.12.2020	07.12.2020	-	40.80	-
Sylwia Jaśkiewicz	-	\rightarrow	-	05.01.2021	05.01.2021	-	41.30	-
Sylwia Jaśkiewicz	-	\rightarrow	-	28.01.2021	29.01.2021	-	45.10	-
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2021	01.03.2021	-	44.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	03.03.2021	04.03.2021	-	45.20	
Sylwia Jaśkiewicz	-	\rightarrow	-	30.03.2021	31.03.2021	-	44.90	-
Sylwia Jaśkiewicz	_	\rightarrow	_	16.04.2021	16.04.2021		45.70	_
Sylwia Jaśkiewicz	-	\rightarrow	-	20.05.2021	21.05.2021	_	44.50	_
Sylwia Jaśkiewicz	_	\rightarrow	_	24.05.2021	25.05.2021	_	46.50	_
Sylwia Jaśkiewicz	_	\rightarrow	_	30.05.2021	31.05.2021	_	44.80	_
Sylwia Jaśkiewicz	Overweight	\rightarrow	09.07.2021	00.00.2021	09.07.2021	09.11.2021	47.20	5%
Sylwia Jaśkiewicz	Overweight	\rightarrow	09.07.2021	01.08.2021		09.11.2021	47.20 47.90	370
	•		-		02.08.2021	-		-
Sylwia Jaśkiewicz	-	\rightarrow	-	08.08.2021	09.08.2021	-	50.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	23.08.2021	24.08.2021	-	53.80	•
Sylwia Jaśkiewicz	-	\rightarrow	-	31.08.2021	31.08.2021	-	52.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	07.10.2021	07.10.2021	-	48.90	-
Sylwia Jaśkiewicz	-	\rightarrow	-	04.11.2021	04.11.2021	-	52.80	-
Sylwia Jaśkiewicz	Neutral	\downarrow	09.11.2021	-	10.11.2021	05.12.2021	52.20	1%
Sylwia Jaśkiewicz	-	\rightarrow	-	25.11.2021	26.11.2021	-	49.90	-
Sylwia Jaśkiewicz	Overweight	↑	05.12.2021	-	06.12.2021	22.05.2022	48.70	-4%
Sylwia Jaśkiewicz	-	\rightarrow	-	16.01.2022	17.01.2022	-	44.20	-
Sylwia Jaśkiewicz	-	\rightarrow	-	01.02.2022	02.02.2022	-	44.80	-
Sylwia Jaśkiewicz	-	\rightarrow	-	07.02.2022	07.02.2022	-	44.70	-
Sylwia Jaśkiewicz	-	\rightarrow	-	28.02.2022	28.02.2022	-	41.00	-
Sylwia Jaśkiewicz	-	\rightarrow	_	11.04.2022	12.04.2022	-	42.70	_
Sylwia Jaśkiewicz	-	\rightarrow	_	14.04.2022	14.04.2022	_	41.70	_
Sylwia Jaśkiewicz	Underweight	↓	22.05.2022	_	23.05.2022	03.11.2022	38.40	8%
Sylwia Jaśkiewicz	-	\rightarrow		26.05.2022	27.05.2022	-	38.50	
Sylwia Jaśkiewicz	-	\rightarrow	-	28.06.2022	29.06.2022	_	37.90	_
Sylwia Jaśkiewicz	_	$\stackrel{'}{\rightarrow}$	_	15.07.2022	15.07.2022	_	37.60	_
Sylwia Jaśkiewicz	-		-		28.07.2022	-		-
Sylwia Jaskiewicz Sylwia Jaśkiewicz	-	\rightarrow	-	27.07.2022		-	34.00	-
,	-	\rightarrow	-	16.08.2022	16.08.2022	-	36.50	-
Sylwia Jaśkiewicz	-	\rightarrow	-	24.08.2022	25.08.2022	-	35.80	-
Sylwia Jaśkiewicz	-	\rightarrow	-	02.09.2022	02.09.2022	-	34.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	07.10.2022	07.10.2022	-	34.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	28.10.2022	28.10.2022	-	34.20	-
Sylwia Jaśkiewicz	Overweight	\rightarrow	03.11.2022	-	04.11.2022	09.03.2023	34.90	9%
Sylwia Jaśkiewicz	-	\rightarrow	-	24.11.2022	25.11.2022	-	36.60	-
Sylwia Jaśkiewicz	-	\rightarrow	=	01.12.2022	02.12.2022	-	39.60	-
Sylwia Jaśkiewicz	-	\rightarrow	-	04.12.2022	05.12.2022	-	40.40	-
Sylwia Jaśkiewicz	-	\rightarrow	-	13.01.2023	13.01.2023	-	42.50	-
Sylwia Jaśkiewicz	-	$\stackrel{'}{\rightarrow}$	-	03.02.2023	03.02.2023	-	43.20	_
	Neutral	Ý	09.03.2023		10.03.2023	10.05.2023	45.20	-7%
Sylwia Jaśkiewicz	rioutiai		03.00.2020	10 03 2023	10.03.2023	10.05.2025	44.80	-1 70
Sylwia Jaśkiewicz		\rightarrow	-	10.03.2023 28.03.2023		-		-
Sylwia Jaśkiewicz	-			28 03 2023	29.03.2023	-	41.70	-
Sylwia Jaśkiewicz Sylwia Jaśkiewicz	-	\rightarrow	-		10.01.00==			
Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz	- - -	\rightarrow	- -	13.04.2023	13.04.2023		43.00	-
Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz	- - - Overweight		- 10.05.2023	13.04.2023	11.05.2023	- Not later than 10.05.2024	43.00 44.00	13%
Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz	- - - Overweight -	\rightarrow	10.05.2023			Not later than 10.05.2024	43.00	13%
Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz	- - - Overweight - -	$\stackrel{\rightarrow}{\uparrow}$	10.05.2023 - -	13.04.2023	11.05.2023	Not later than 10.05.2024	43.00 44.00	13% - -
Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz	- - Overweight - - -	$\begin{array}{c} \rightarrow \\ \uparrow \\ \rightarrow \end{array}$	10.05.2023 - - -	13.04.2023 - 24.05.2023	11.05.2023 25.05.2023	Not later than 10.05.2024	43.00 44.00 47.00	- 13% - -
Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz Sylwia Jaśkiewicz	- - - Overweight - - -	$\begin{array}{c} \rightarrow \\ \uparrow \\ \rightarrow \\ \rightarrow \end{array}$	10.05.2023 - - - -	13.04.2023 - 24.05.2023 29.05.2023	11.05.2023 25.05.2023 29.05.2023	Not later than 10.05.2024	43.00 44.00 47.00 47.10	- 13% - - -

Market-relative recommendation tracker (continued)

Analyst	Relative Recommend	Relative Recommendation		Reiteration date	Distribution date	Expiry date	Price at issue/ reiteration*	Relative performance
Sylwia Jaśkiewicz	-	\rightarrow	-	23.08.2023	24.08.2023	-	56.20	-
Sylwia Jaśkiewicz	-	\rightarrow	-	31.08.2023	31.08.2023	-	58.00	-
Sylwia Jaśkiewicz	-	\rightarrow	-	12.10.2023	12.10.2023	-	54.63	-
Sylwia Jaśkiewicz	-	\rightarrow	-	27.09.2023	28.09.2023	-	52.80	-
Sylwia Jaśkiewicz	-	\rightarrow	-	29.10.2023	30.10.2023	-	53.00	=

^{*} prices at issue/reiteration are the closing prices at the report or reiteration date

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