



20/2024/GPW (53) May 29, 2024

This report is prepared for the Warsaw Stock Exchange SA within the framework of the Analytical Coverage Support Program 4.0.

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This is an excerpt from the Polish version of DM BOŚ SA's research report.

Votum

20/2024/GPW (53) May 29, 2024

Analyst: Michał Sobolewski, CFA, FRM

Sector: Financials – specialty finance Fundamental rating: Hold (↓) Market relative: Neutral (↓) Price: PLN 37.30 12M EFV: PLN 49.4 (↓) Market Cap: US\$ 114.1 m Bloomberg code: VOT PW Av. daily turnover: US\$ 0.19 m 12M range: PLN 37.90-54.30

Free float: 37%

1Q24 financial results review

The segment of pursuing claims from abusive clauses showed results below expectations. 1Q24 revenues at PLN 77 million (down 10% yoy) were below our expectations which can be ascribed to several factors. The most important one is lower than we assumed revenues from the segment of pursuing claims in banking loan agreements where we expected a considerably higher success fee contribution in 1Q24. The banking segment's revenues amounted to PLN 60 million, down 5% yoy. The segment of pursuing claims for indemnity generated lower revenues than we expected; we assumed a sales contraction, but definitely smaller than the actual one. The rehabilitation segment's revenue were close to our expectations.

The profitability fell. 1Q24 EBITDA margin reached 27.9% vs 47.1% a year ago. The Group's EBITDA and EBIT at PLN 21.6 million and PLN 20.5 million, respectively, were considerably lower than we expected. The profitability drop is a derivative of both, the falling contribution of success fee in the sales mix and higher operating costs; for example HR costs grew as high as 49% yoy which is related to the Group's enhanced expansion translating into the need for more labor force. Finally, there is also a growth of salaries and a higher number of started court proceedings meaning heavier burden for the Company. We believe higher costs will prevail in the future given the offer broadening with pursuing claims from abusive in consumer loans that is important for the Company from the strategic perspective and generates most growth.

NI decline. The Group's 1Q24 net financial income reached PLN 4.3 million driven by a discount reversal. The effective tax rate at 18% was slightly below our expectations and ultimately, the Group's NI reached PLN 20.2 million and was below our forecast.

Guide to adjusted profits

No factors necessitating adjustments.

Kev data

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IFRS consolidated		2023	2024E	2025E	2026E
Sales	PLN m	387.1	365.6	375.4	302.8
EBITDA	PLN m	162.2	121.1	116.8	87.3
EBIT	PLN m	158.7	117.1	112.8	82.5
Net income	PLN m	131.9	107.9	105.0	66.5
EPS	PLN	10.99	8.99	8.75	5.54
EPS yoy chg	%	45	-18	-3	-37
Net debt	PLN m	7.1	-34.5	-107.4	-164.7
Net debt + leasing	X	12.3	-29.0	-101.7	-158.6
P/E	X	3.4	4.1	4.3	6.7
P/CE	X	3.3	4.0	4.1	6.3
EV/EBITDA	X	2.8	3.4	2.9	3.2
EV/EBIT	X	2.9	3.5	3.0	3.4
DPS	PLN	2.51	2.42	4.49	4.38
Gross dividend yield	%	6.7	6.5	12.1	11.7
Number of shares (eop)	т	12.0	12.0	12.0	12.0
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Source: Company, DM BOŚ SA estimates

Stock performance



Source: Bloomberg

Recent events

- 1. Dividend policy for 2025-26 announced: April 23, 2024
- 2. Release of consolidated 1Q24 financial report: May 27, 2024

Upcoming events

- 1. General Shareholders Assembly: June 20
- 2. New type of agreements with CHF clients proposed by banks: possibly July-August
- 3. Release of consolidated 1H24 financial results: September 23
- 4. Release of 3Q24 consolidated results: November 25
- 5. Dividend day: September 18
- 6. 1st tranche of a dividend payment (DPS at PLN 1.21): October 16
- 7. 2nd tranche of a dividend payment (DPS at PLN 1.21): December 17
- CJEU ruling regarding the C-113/23 matter on banks' claims for lending capital indexation: 2024

Overage Program



Financial forecasts

Following 1Q24 results release we modify our financial forecasts for the Company on the back of: (i) materially lower average success fee per client in the segment of pursuing claims from banks and (ii) much higher pace of 1Q24 costs growth than we assumed.

Revenues. Though we expected a sales contraction in the medium term, the first signs of a slow erosion of revenues are visible in 1Q24 results of the segment of pursuing claims from banks. This stems from two elements; on the one hand the acquisition of new clients with FX loans has slowed down which affects the entry fee level and even though this is not a deciding factor, its impact is likely to become stronger and stronger in the upcoming quarters due to adjustments of the pricing policy already announced as the Company would like to attract new clients and this implies an entry fee lowering. Another – more important – factor is falling success fee revenues which turned to be materially lower yoy, albeit here we expect an improvement in the upcoming quarters, however we still assume a lower than earlier level of this revenue component. We slightly lower our forecasts for the segment of pursuing claims for indemnity as its revenues remain under pressure (due to the impact of the Company exiting the business line of pursuing damages for vehicles).

Costs. A high growth of costs in 1Q24 stems partially from the Company's expansion into new regions which creates need for additional labor force and is mostly related to a development of products for pursuing claims from abusive clauses in consumer loans (free credit sanction). This project's scaling has been progressing with an impressive pace which implies a similarly high growth of operating costs and given rising minimum and average wages we expect visibly higher HR costs in the coming quarters.

A lower level of revenues (lower contribution of a success fee) coupled with higher than we expected fixed costs results in modified profitability forecasts; currently we assume a gradual decline of operating margins to start already this year and develop faster than we expected earlier. The introduced changes affect the NI forecasts for this year and onwards. We also update this year's dividend assumptions and assume (in line with the management's proposal) a DPS at PLN 2.42 (earlier we expected PLN 2.75).

Valuation

On the back of the financial forecasts update and the risk free rate increase, our 12M EFV – constituting a 80%-20% average of the outcomes of DCF and peer-relative valuation approaches – declines materially to PLN 49.4 per share (from PLN 66.9).

The DCF/ peer-relative valuation renders PLN 41.2 (prev. PLN 58.1) per share/ PLN 82.5 (prev. PLN 101.8) per share.

Recommended action

After the financial forecasts update our 12M EFV for Votum still delivers an upside, albeit due to a lack of important catalysts which may have helped to close the valuation gap we downgrade our LT fundamental recommendation to Hold (from Buy). This year the Group's profitability is likely to be materially lower yoy due to a higher growth of costs regarding the development of the project for pursuing claims from abusive clauses in consumer loans. The project has a good chance to be successful, which finally depends on the case law whether it will be favorable for clients or not and this is a time consuming process. At the same time 1Q24 financials showed some yoy erosion of the revenues from the banking segment stemming from slower client acquisition and lower success fee which implies a weaker revenue potential this year provided this trend prevails. A client acquisition is becoming more and more difficult and forces Votum to make its offer more attractive and lower prices, the more so that banks strive to improve the terms of agreements offered to the clients with FX-denominated loans given the growing awareness that at this stage a statutory solution is impossible to reach and the Ministry of Justice is carrying out works on a new format of agreements. At the same time, though we acknowledge the Company's considerable dividend potential in the medium term, we believe it is still too early for the Group to abruptly increase dividend payouts given a relatively low number of the contracts fully settled.

Taking into consideration weaker than we expected 1Q24 financial results and lack of meaningful catalysts in the nearest future we lower our ST relative rating for Votum to Neutral (from Overweight).



Risk factors

- 1. Rising willingness of clients to enter into agreements with banks
- 2. Smaller than assumed willingness of clients to choose the court path
- 3. Lower than expected demand for the Company's services
- 4. Unfavorable changes in the jurisprudence towards bank customers
- 5. Increasing competition
- 6. Clients' diminishing interest in the offer of pursuing abusive claims from PLN loan agreements
- 7. Shortage of workforce (rapid development requires an acquisition of qualified employees)
- 8. Change in the banks' court strategy and smaller number of appeals leading to lower revenues from KZP
- 9. Pressure on salaries
- Delays of court sentences
- 11. Acquisitions of companies from the main shareholder and their high valuations
- 12. Lower payouts in pre-trial proceedings
- 13. Pressure on margins
- 14. Regulation of the compensation market (ideas proposed by some political parties before the parliamentary election)
- 15. Draft statutory regulation of the compensation institution
- 16. Departure of key managerial staff
- 17. Potential acquisitions of new companies
- 18. Disturbances in IT systems functioning (malfunction, cyber attacks)

Catalysts

- Continuation of the pro-consumer trend in the jurisprudence of courts with regard to people with foreign currency loans
- 2. Favorable case law for pursuing of abusive clauses in consumer loan agreements
- 3. The continued growth of clients' interest in claims against banks, reinforced by favorable case law and by recommendations of satisfied clients after the winning sentence
- 4. Increasing dividend payments
- 5. Further depreciation of the PLNCHF exchange rate, increasing the borrowers' tendency to take legal action
- 6. Acceleration of court processing procedures
- 7. Improving acquisition of the banking segment's clients
- 8. Pursuing of abusive clauses in PLN loan agreements and cases based on the free credit sanction proving successful
- 9. Clients' low interest in agreements
- 10. Maintaining the leading position in the existing markets
- 11. Faster than assumed organic growth
- 12. New value-creating acquisitions for minority shareholders
- 13. LT success of new ventures

Competitive advantages

- 1. Main player on the most important product markets
- 2. Above-average efficiency compared to the competition coming from the scale effect
- 3. Automation and digitalization
- 4. Good historical track record
- 5. Motivated and competent management team holding equity position in the Company
- 6. A pioneer of the rapidly growing market of claims for foreign currency borrowers
- 7. Operational efficiency
- 8. Specialization in strictly defined product markets
- 9. Multi-channel distribution network

BASIC DEFINITIONS

A/R turnover (in days) = 365/(sales/average A/R))

Inventory turnover (in days) = 365/(COGS/average inventory))

A/P turnover (in days) = 365/(COGS/average A/P))

Current ratio = ((current assets - ST deferred assets)/current liabilities)

Quick ratio = ((current assets - ST deferred assets - inventory)/current liabilities)

Interest coverage = (pre-tax profit before extraordinary items + interest payable/interest payable)

Gross margin = gross profit on sales/sales

EBITDA margin = EBITDA/sales EBIT margin = EBIT/sales

Pre-tax margin = pre-tax profit/sales

Net margin = net profit/sales

ROE = net profit/average equity

ROA = (net income + interest payable)/average assets

EV = market capitalization + interest bearing debt - cash and equivalents

EPS = net profit/ no. of shares outstanding

CE = net profit + depreciation

Dividend yield (gross) = pre-tax DPS/stock market price

Cash sales = accrual sales corrected for the change in A/R

Cash operating expenses = accrual operating expenses corrected for the changes in inventories and A/P, depreciation, cash taxes and changes in the deferred taxes

DM BOŚ S.A. generally values the covered non bank companies via two methods: comparative method and DCF method (discounted cash flows). The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the DCF method is its independence from the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those related to the residual value calculation. Please note that we also resort to other valuation techniques (e.g. NAV-, DDM- or SOTP-based), should it prove appropriate in a given case

Banks

Net Interest Margin (NIM) = net interest income/average assets

Non interest income = fees&commissions + result on financial operations (trading gains) + FX gains Interest Spread = (interest income/average interest earning assets)/ (interest cost/average interest bearing liabilities)

Cost/Income = (general costs + depreciation)/ (profit on banking activity + other net operating income) ROE = net profit/average equity

ROA = net income/average assets

Non performing loans (NPL) = loans in 'basket 3' category

NPL coverrage ratio = loan loss provisions/NPL

Net provision charge = provisions created - provisions released

DM BOŚ S.A. generally values the covered banks via two methods: comparative method and fundamental target fair P/E and target fair P/BV multiples method. The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the fundamental target fair P/E and target fair P/BV multiples method is its independence of the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those

related to the residual value calculation. Assumptions used in valuation can change, influencing thereby the level of the valuation. Among the most important assumptions are: GDP growth, forecasted level of inflation, changes in interest rates and currency prices, employment level and change in wages, demand on the analysed company products, raw material prices, competition, standing of the main customers and suppliers, legislation changes, etc. Changes in the environment of the analysed company are monitored by analysts involved in the preparation of the recommendation, estimated, incorporated in valuation and published in the recommendation whenever needed.

KEY TO INVESTMENT RANKINGS

This is a guide to expected price performance in absolute terms over the next 12 months:

Buy - fundamentally undervalued (upside to 12M EFV in excess of the cost of equity) + catalysts which should close the valuation gap identified;

Hold - either (i) fairly priced, or (ii) fundamentally undervalued/overvalued but lacks catalysts which could close the valuation gap;

Sell - fundamentally overvalued (12M EFV < current share price + 1-year cost of equity) + catalysts which should close the valuation gap identified.

This is a guide to expected relative price performance:

Overweight - expected to perform better than the benchmark (WIG) over the next quarter in relative terms Neutral - expected to perform in line with the benchmark (WIG) over the next quarter in relative terms Underweight - expected to perform worse than the benchmark (WIG) over the next quarter in relative terms

The recommendation tracker presents the performance of DM BOŚ S.A.'s recommendations. A recommendation expires on the day it is altered or on the day 12 months after its issuance, whichever comes first. Relative performance compares the rate of return on a given recommended stock in the period of the recommendation's validity (i.e. from the date of issuance to the date of alteration or – in case of maintained recommendations – from the date of issuance to the current date) in a relation to the rate of return on the benchmark in this time period. The WIG index constitutes the benchmark. For recommendations that expire by an alteration or are maintained, the ending values used to calculate their absolute and relative performance are: the stock closing price on the day the recommendation expires/ is maintained and the closing value of the benchmark on that date. For recommendations that expire via a passage of time, the ending values used to calculate their absolute and relative performance are: the average of the stock closing prices for the day the recommendation elapses and four directly preceding sessions and the average of the benchmark's closing values for the day the recommendation expires and four directly preceding sessions.

Distribution of DM BOS's current recommendations

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	42	26	10	5	0	4
Percentage	48%	30%	11%	6%	0%	5%

Distribution of DM BOS's current market relative recommended weightings

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated	
Numbers	25	39	14	5	0	4	
Percentage	29%	45%	16%	6%	0%	5%	

Distribution of DM BOS's current recommendations for the companies which DM BOS has supplied with material investment services within the last 12 months

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	8	4	1	1	0	3
Percentage	47%	24%	6%	6%	0%	18%

Distribution of DM BOS's current market relative recommended weightings for the companies which DM BOS has supplied with material investment services within the last 12 months

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	4	7	2	1	0	3
Percentage	24%	41%	12%	6%	0%	18%

LT fundamental recommendation tracker

Analyst	Recommendation		Report date	Reiteration date	Distribution date	Expiry date	Performance	Relative performance	Price at issue/ reiteration*	EFV (12 months)	
Votum	·										
Michał Sobolewski	Buy	-	02.09.2020	-	03.09.2020	31.08.2021	36%	-1%	11.40	30.40	-
Michał Sobolewski	-	\rightarrow	-	15.09.2020	16.09.2020	-	-	-	13.35	30.40	-
/lichał Sobolewski	-	\rightarrow	-	08.10.2020	09.10.2020	-	-	-	12.80	30.40	-
lichał Sobolewski	-	\rightarrow	-	08.11.2020	09.11.2020	-	-	-	11.40	30.40	-
lichał Sobolewski	-	\rightarrow	-	19.11.2020	20.11.2020	-	-	-	12.80	30.40	-
lichał Sobolewski	-	\rightarrow	-	04.12.2020	04.12.2020	-	-	-	12.80	25.70	1
lichał Sobolewski	-	\rightarrow	-	06.12.2020	07.12.2020	-	-	-	12.80	25.70	_
lichał Sobolewski	-	\rightarrow	-	08.12.2020	09.12.2020	-	-	-	12.30	25.70	_
flichał Sobolewski	_	\rightarrow	-	05.01.2021	05.01.2021	-	_	-	11.80	25.70	_
lichał Sobolewski	-	\rightarrow	_	28.01.2021	29.01.2021	_	_	_	13.95	25.70	_
lichał Sobolewski	-	\rightarrow	_	23.02.2021	24.02.2021	_	_	_	14.20	25.70	_
lichał Sobolewski	_	\rightarrow	_	28.02.2021	01.03.2021	_	_	_	13.65	25.70	_
lichał Sobolewski		$\stackrel{'}{\rightarrow}$		14.03.2021	15.03.2021				14.40	27.90	1
Michał Sobolewski				16.04.2021	16.04.2021				18.00	27.90	
lichał Sobolewski	-	\rightarrow	_			_	_	-			-
	-	\rightarrow	-	27.05.2021	27.05.2021	-	-	-	16.86	27.90	-
lichał Sobolewski	-	\rightarrow	-	30.05.2021	31.05.2021	-	-	-	17.10	27.90	-
lichał Sobolewski	-	\rightarrow	-	13.06.2021	14.06.2021	-	-	-	16.30	27.40	1
lichał Sobolewski	-	\rightarrow	-	09.07.2021	09.07.2021	-	-	-	15.60	27.40	-
lichał Sobolewski	Buy	\rightarrow	31.08.2021	-	31.08.2021	16.08.2022	195%	273%	15.52	27.40	_
lichał Sobolewski	-	\rightarrow	-	14.09.2021	15.09.2021	-	-	-	14.48	27.40	-
lichał Sobolewski	-	\rightarrow	-	19.09.2021	20.09.2021	-	-	-	14.70	27.05	
lichał Sobolewski	-	\rightarrow	-	05.10.2021	06.10.2021	-	-	-	14.40	18.30	
lichał Sobolewski	-	\rightarrow	-	07.10.2021	07.10.2021	-	-	-	14.60	18.30	-
lichał Sobolewski	-	\rightarrow	-	04.11.2021	04.11.2021	-	-	-	14.20	18.30	-
lichał Sobolewski	-	\rightarrow	-	18.11.2021	19.11.2021	-	-	-	14.22	18.30	-
lichał Sobolewski	-	\rightarrow	-	02.12.2021	03.12.2021	-	-	-	15.06	23.80	1
lichał Sobolewski	-	\rightarrow	-	05.12.2021	06.12.2021	-	-	-	16.72	23.80	_
lichał Sobolewski	-	\rightarrow	_	16.01.2022	17.01.2022	_	_	_	18.50	23.80	_
lichał Sobolewski	-	\rightarrow	_	07.02.2022	07.02.2022	_	_	_	18.00	23.80	_
lichał Sobolewski	_	\rightarrow	_	28.02.2022	28.02.2022	_	_	_	15.30	23.80	_
lichał Sobolewski		$\stackrel{'}{\rightarrow}$		14.04.2022	14.04.2022				18.00	23.80	_
lichał Sobolewski	-		_	26.04.2022	27.04.2022	_	_	-	18.30	23.80	
	-	\rightarrow	_			_	_	-			1
lichał Sobolewski	-	\rightarrow	-	16.05.2022	16.05.2022	-	-	-	19.20	53.60	
lichał Sobolewski	-	\rightarrow	-	20.05.2022	20.05.2022	-	-	-	24.30	53.60	-
lichał Sobolewski	-	\rightarrow	-	26.05.2022	26.05.2022	-	-	-	24.70	53.60	-
lichał Sobolewski	-	\rightarrow	-	07.06.2022	08.06.2022	-	-	-	28.95	53.60	-
lichał Sobolewski	-	\rightarrow	-	15.07.2022	15.07.2022	-	-	-	39.20	53.60	-
lichał Sobolewski	-	\rightarrow	-	27.07.2022	28.07.2022	-	-	-	35.65	75.90	1
lichał Sobolewski	Buy	\rightarrow	16.08.2022	-	16.08.2022	14.07.2023	10%	-12%	45.50	75.90	-
lichał Sobolewski	-	\rightarrow	-	02.09.2022	02.09.2022	-	-	-	41.00	75.90	_
lichał Sobolewski	-	\rightarrow	-	27.09.2022	27.09.2022	-	-	-	39.90	75.90	-
lichał Sobolewski	-	\rightarrow	-	07.10.2022	07.10.2022	-	-	-	33.55	75.90	_
lichał Sobolewski	-	\rightarrow	-	28.10.2022	28.10.2022	-	-	-	35.20	75.90	_
lichał Sobolewski	-	\rightarrow	-	17.11.2022	17.11.2022	-	-	-	38.00	75.90	_
lichał Sobolewski	-	\rightarrow	-	02.12.2022	02.12.2022	-	_	-	45.85	72.10	1
lichał Sobolewski	-	\rightarrow	_	04.12.2022	05.12.2022	_	_	_	45.85	72.10	_
lichał Sobolewski	-	\rightarrow	_	13.01.2023	13.01.2023	_	_	_	52.30	72.10	_
lichał Sobolewski	_	\rightarrow	_	03.02.2023	03.02.2023	_	_	_	56.60	72.10	_
lichał Sobolewski				10.03.2023	10.03.2023				48.80	72.10	
lichał Sobolewski	_	\rightarrow	-	12.04.2023	12.04.2023	-	-	-	51.40	72.10	
	-	\rightarrow	-			-	-	-	52.30		_
flichał Sobolewski	-	\rightarrow	-	13.04.2023	13.04.2023	-	-	-		72.10	1
lichał Sobolewski	-	\rightarrow	-	10.05.2023	10.05.2023	-	-	-	45.00	79.60	
lichał Sobolewski	-	\rightarrow	-	29.05.2023	29.05.2023	-	-	-	50.70	79.60	-
lichał Sobolewski	-	\rightarrow		06.06.2023	06.06.2023			-	52.00	79.60	-
lichał Sobolewski	Buy	\rightarrow	14.07.2023	-	14.07.2023	29.05.2024	-25%	-39%	50.00	79.60	-
lichał Sobolewski	-	\rightarrow	-	31.08.2023	31.08.2023	-	-	-	49.60	79.60	-
lichał Sobolewski	-	\rightarrow	-	06.09.2023	06.09.2023	-	-	-	48.50	79.60	-
ichał Sobolewski	-	\rightarrow	-	03.10.2023	03.10.2023	-	-	-	43.10	79.50	`
ichał Sobolewski	-	\rightarrow	-	12.10.2023	12.10.2023	-	-	-	46.30	79.50	-
ichał Sobolewski	-	\rightarrow	-	06.11.2023	06.11.2023	-	-	-	45.00	79.50	-
lichał Sobolewski	-	\rightarrow	-	10.12.2023	11.12.2023	-	-	-	43.70	81.30	1
lichał Sobolewski	-	\rightarrow	-	09.01.2024	09.01.2024	-	-	-	45.60	81.30	_
lichał Sobolewski	-	\rightarrow	-	01.02.2024	01.02.2024	_	_	-	46.70	81.30	_
lichał Sobolewski	-	\rightarrow	_	29.02.2024	29.02.2024	_	_	-	45.15	81.30	_
lichał Sobolewski	_		_	04.04.2024	04.04.2024			_	47.05	81.30	
	-	\rightarrow	-			-	-	-			-
lichał Sobolewski	-	\rightarrow	-	11.04.2024	11.04.2024	-	-	-	47.10	81.30	-
lichał Sobolewski	-	\rightarrow	-	06.05.2024	06.05.2024	-	-	-	44.30	81.30	-
flichał Sobolewski	-	\rightarrow	-	13.05.2024	13.05.2024	-	-	-	43.65	66.90	
flichał Sobolewski	Hold	\downarrow	29.05.2024	_	29.05.2024	Not later than	_	-	37.30	49.40	1

^{*} prices at issue/reiteration are the closing prices at the report or reiteration date

Market-relative recommendation tracker

Votum							reiteration*	performance
Michał Sobolewski	Overweight	-	02.09.2020	-	03.09.2020	04.12.2020	11.40	4%
Michał Sobolewski	-	\rightarrow	-	15.09.2020	16.09.2020	-	13.35	-
Michał Sobolewski	-	\rightarrow	-	08.10.2020	09.10.2020	-	12.80	-
Michał Sobolewski	-	\rightarrow	-	08.11.2020	09.11.2020	-	11.40	-
Michał Sobolewski	-	\rightarrow	-	19.11.2020	20.11.2020	-	12.80	-
Michał Sobolewski	Neutral	\downarrow	04.12.2020	-	04.12.2020	04.11.2021	12.80	-16%
Michał Sobolewski	-	\rightarrow	-	06.12.2020	07.12.2020	-	12.80	-
Michał Sobolewski	-	\rightarrow	-	08.12.2020	09.12.2020	-	12.30	-
Michał Sobolewski	-	\rightarrow	-	05.01.2021	05.01.2021	-	11.80	-
Michał Sobolewski	-	\rightarrow	-	28.01.2021	29.01.2021	_	13.95	-
Michał Sobolewski	-	\rightarrow	_	23.02.2021	24.02.2021	-	14.20	-
Michał Sobolewski	_	\rightarrow	_	28.02.2021	01.03.2021	_	13.65	_
Michał Sobolewski	_	\rightarrow	_	14.03.2021	15.03.2021	_	14.40	_
Michał Sobolewski	_	$\stackrel{'}{\rightarrow}$	_	16.04.2021	16.04.2021	_	18.00	_
				27.05.2021	27.05.2021			
Michał Sobolewski	-	→	-			-	16.86	-
Michał Sobolewski	-	\rightarrow	-	30.05.2021	31.05.2021	-	17.10	-
Michał Sobolewski	-	\rightarrow	-	13.06.2021	14.06.2021	-	16.30	-
Michał Sobolewski	-	\rightarrow	-	09.07.2021	09.07.2021	-	15.60	-
Michał Sobolewski	-	\rightarrow	-	31.08.2021	31.08.2021	-	15.52	-
Michał Sobolewski	-	\rightarrow	-	14.09.2021	15.09.2021	-	14.48	-
Michał Sobolewski	-	\rightarrow	-	19.09.2021	20.09.2021	-	14.70	-
Michał Sobolewski	-	\rightarrow	-	05.10.2021	06.10.2021	-	14.40	-
Michał Sobolewski	-	\rightarrow	-	07.10.2021	07.10.2021	-	14.60	-
Michał Sobolewski	Neutral	\rightarrow	04.11.2021	-	04.11.2021	02.12.2021	14.20	16%
Michał Sobolewski	-	\rightarrow	-	18.11.2021	19.11.2021	-	14.22	-
Michał Sobolewski	Overweight	↑	02.12.2021	_	03.12.2021	28.10.2022	15.06	222%
Michał Sobolewski	-	\rightarrow	-	05.12.2021	06.12.2021	-	16.72	
Michał Sobolewski	_	\rightarrow	_	16.01.2022	17.01.2022	_	18.50	_
Michał Sobolewski		\rightarrow		07.02.2022	07.02.2022		18.00	
	-		-			-		-
Michał Sobolewski	-	\rightarrow	-	28.02.2022	28.02.2022	-	15.30	-
Michał Sobolewski	-	\rightarrow	-	14.04.2022	14.04.2022	-	18.00	-
Michał Sobolewski	-	\rightarrow	-	26.04.2022	27.04.2022	-	18.30	-
Michał Sobolewski	-	\rightarrow	-	16.05.2022	16.05.2022	-	19.20	-
Michał Sobolewski	-	\rightarrow	-	20.05.2022	20.05.2022	-	24.30	-
Michał Sobolewski	-	\rightarrow	-	26.05.2022	26.05.2022	-	24.70	-
Michał Sobolewski	-	\rightarrow	-	07.06.2022	08.06.2022	-	28.95	-
Michał Sobolewski	-	\rightarrow	=	15.07.2022	15.07.2022	-	39.20	-
Michał Sobolewski	-	\rightarrow	-	27.07.2022	28.07.2022	-	35.65	-
Michał Sobolewski	-	\rightarrow	-	16.08.2022	16.08.2022	-	45.50	-
Michał Sobolewski	-	\rightarrow	-	02.09.2022	02.09.2022	-	41.00	-
Michał Sobolewski	-	\rightarrow	_	27.09.2022	27.09.2022	_	39.90	-
Michał Sobolewski	_	\rightarrow	_	07.10.2022	07.10.2022	_	33.55	_
Michał Sobolewski	Overweight	\rightarrow	28.10.2022	07.10.2022	28.10.2022	03.10.2023	35.20	-5%
	Overweight		20.10.2022	1711 0000		03.10.2023		-5/0
Michał Sobolewski	-	\rightarrow	-	17.11.2022	17.11.2022	-	38.00	-
Michał Sobolewski	-	\rightarrow	-	02.12.2022	02.12.2022	-	45.85	-
Michał Sobolewski	-	\rightarrow	-	04.12.2022	05.12.2022	-	45.85	-
Michał Sobolewski	-	\rightarrow	-	13.01.2023	13.01.2023	-	52.30	-
Michał Sobolewski	-	\rightarrow	-	03.02.2023	03.02.2023	-	56.60	-
Michał Sobolewski	-	\rightarrow	-	10.03.2023	10.03.2023	-	48.80	-
Michał Sobolewski	-	\rightarrow	-	12.04.2023	12.04.2023	-	51.40	-
Michał Sobolewski	-	\rightarrow	-	13.04.2023	13.04.2023	-	52.30	-
Michał Sobolewski	-	\rightarrow	-	10.05.2023	10.05.2023	-	45.00	-
Michał Sobolewski	-	\rightarrow	-	29.05.2023	29.05.2023	-	50.70	-
Michał Sobolewski	-	\rightarrow	-	06.06.2023	06.06.2023	-	52.00	-
Michał Sobolewski	-	\rightarrow	-	14.07.2023	14.07.2023	-	50.00	-
Michał Sobolewski	-	$\stackrel{'}{\rightarrow}$	_	31.08.2023	31.08.2023	-	49.60	-
Michał Sobolewski	_	\rightarrow	_	06.09.2023	06.09.2023		48.50	_
Michał Sobolewski	Noutral	$\stackrel{ ightarrow}{\downarrow}$	03.10.2023	00.03.2020		13 UE 2024		-26%
	Neutral		U3. IU.ZUZ3	40.40.0000	03.10.2023	13.05.2024	43.10	-26%
Michał Sobolewski	-	\rightarrow	-	12.10.2023	12.10.2023	-	46.30	-
Michał Sobolewski	-	\rightarrow	-	06.11.2023	06.11.2023	-	45.00	-
Michał Sobolewski	-	\rightarrow	-	10.12.2023	11.12.2023	-	43.70	-
Michał Sobolewski	-	\rightarrow	-	09.01.2024	09.01.2024	-	45.60	-
Michał Sobolewski	-	\rightarrow	-	01.02.2024	01.02.2024	-	46.70	-
Michał Sobolewski	-	\rightarrow	-	29.02.2024	29.02.2024	-	45.15	-
Michał Sobolewski	-	\rightarrow	-	04.04.2024	04.04.2024	-	47.05	-
Michał Sobolewski	-	\rightarrow	-	11.04.2024	11.04.2024	-	47.10	-
Michał Sobolewski	-	\rightarrow	_	06.05.2024	06.05.2024	-	44.30	-
		ŕ	13.05.2024		13.05.2024	29.05.2024	43.65	-13%
Michał Sobolewski	Overweight							

^{*} prices at issue/reiteration are the closing prices at the report or reiteration date

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